



# University of Asia Pacific (UAP)

House No. 74/A Farmgate, Green Road, Dhaka 1205

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Email: admission@uap-bd.edu, Website: www.uap.ac.bd

## Master of Business Administration (MBA) Program

Total credit hrs.: 60, Total semester: 4 (6 months semester), Total Course: 20

Spring Semester: October – April

Fall Semester: March – September

### Requirements:

1. A Bachelor degree or its equivalent in any field
2. Total 6 points in SSC/equivalent, HSC/equivalent, bachelor/equivalent. However, below GPA/CGPA of 2.5 or 3rd Division/Class in any public examination is not allowed.

**Table 1: Points for SSC/Equivalent and HSC/Equivalent**

Certificate/Degree	GPA $\geq$ 3.75/1st Division	2.50 $\leq$ GPA $<$ 3.75/2 <sup>nd</sup> Division
SSC or Equivalent	3	2
HSC or Equivalent	3	2

**Table 2: Points for Bachelor and Master Degree**

Certificate/Degree	GPA $\geq$ 3.00/1st Class/Division	2.50 $\leq$ GPA $<$ 3.00/2nd Class/Division
Bachelor Degree (3-year Pass course)	3	2
Bachelor Degree (4-year Honors)	4	3
Master Degree	1	1

**Table 3: Tuition Fee Waiver Per Credit**

Sl. No.	Points	Tuition Fee Waiver/Credit	Tuition Fee Waiver/Credit (UAP Graduates)
1	9 points	50% = 2,250 per credit	55% = 2,025 per credit
2	8 points	45% = 2,475 per credit	50% = 2,250 per credit
3	7 points	40% = 2,700 per credit	45% = 2,475 per credit

**Table 4: Tuition Fee Details:**

Sl. No.	Title	Fees (Tk)
1	Application Processing Fee	1,200
2	Admission Fee	13,000
3	Extra-Curricular Activities Fee	2,500
4	Library Fee	3,000
5	Laboratory Fee	3,000
6	Caution Fee	3,000
7	Certificate Verification Fee	500
Total Admission Fee Tk.		26,200
8	Tuition Fee (Tk 4,500 x 60 credits)	2,70,000
9	Internship Fee	10,000
10	Convocation Fee	6,000
<b>Total Cost</b>		<b>3,12,200</b>

### Total Cost with Tuition Fees Waiver:

40% = 7 Points = Total Course Fee= 26,200 + (2,700  $\times$  60 =1,62,000) + 16,000 = Tk. 2,04,200

45% = 8 Points = Total Course Fee= 26,200 + (2,475  $\times$  60 =1,48,500) + 16,000 = TK. 1,90,700

50% = 9 Points= Total Course Fee= 26,200 + (2,250  $\times$  60 =1,35,000) + 16,000 = Tk. 1,77,200

### Required Documents:

- 1) 1 set scanned copy of the following documents: SSC, HSC, Bachelor's and Master's certificates and marksheets
- 2) Scanned copy of blood group certificate of the student
- 3) Scanned copy National ID card of the student and guardian
- 4) 1 copy of passport size photograph of the student and guardian

Please send all scanned copies to the following email: [admission@uap-bd.edu](mailto:admission@uap-bd.edu)

# MBA Courses at a Glance (\* Offered regular-basis)

## Foundation Courses (30 credits)

Foundation courses build the base of the students coming from different disciplines. A student can get waiver from the foundation courses provided the student's previous degrees match with the waived courses.

MSC	501	Mathematics for Decision Making
ACN	501	Financial Accounting
ACN	502	Cost and Managerial Accounting
BSN	503	Managerial Communications
MSC	502	Business Statistics
BSN	504	Business Law
ECN	501	Micro Economics
ECN	502	Macro Economics
HRM	501	Human and Organizational Behavior
MGT	501	Organization and Management

## Functional (Core) courses (15 credits)

Functional courses provide students with essential management skills in different line activities of an organization and provide students with managerial perspective and vision. The students are required to complete a core course before taking specialization courses in that area.

MKT	501	Marketing Management
HRM	502	Human Resource Management
FIN	501	Managerial Finance
POM	501	Production Operation Management
MIS	503	Management Information System

## Capstone course (3 credit hours)

After successful completion of all the functional area courses students integrate the acquired concepts by a process of synthesis accomplished through a capstone course titled:

MGT	502	Strategic Management
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## Concentration (Major) courses (12 credits) (\* Offered Regular-Basis)

A student has to complete four elective courses from the concentration areas. However, if a student chooses to specialize (major) in an area, he/she is required to complete at least three courses in the chosen concentration; otherwise, the student will be awarded a "general MBA" without any concentration. Concentration areas with respective courses are shown below:

### ACN ACCOUNTING

ACN	503	Computerized Accounting System
ACN	504	Managerial Control Systems
ACN	505	Auditing
ACN	506	Taxation
ACN	507	International Accounting System

### BMG BANK MANAGEMENT

BMG	501	Investment Theory
BMG	502	Financial Institutions
BMG	503	Management of Commercial Banks
BMG	504	Central Banking
BMG	505	Banking Laws and Accounting
BMG	506	Bank Account
BMG	507	Banking Theory & Practice
BMG	508	International Trade Payment and Finance
BMG	509	International Finance and Banking
BMG	510	Financial Institutions and Market

<b>FIN</b>	<b>FINANCE AND BANKING*</b>
FIN	502 Corporate Finance
FIN	503 Advanced Financial Management
FIN	504 Portfolio Management
FIN	505 International Finance
FIN	506 Capital Management
FIN	507 Banking Laws and Accounting
FIN	508 Insurance Laws and Accounting

### HRM HUMAN RESOURCES MANAGEMENT\*

HRM	503 Career Management
HRM	504 Leadership, Power and Influence
HRM	505 Managerial Negotiation
HRM	506 Conflict Management

### MGT GENERAL MANAGEMENT

MGT	503 International Business
MGT	504 Values and Ethics in Management
MGT	505 Project Appraisal and Management
MGT	506 Environment Management

### MIS INFORMATION SYSTEM

MIS	502 Computer Programming
MIS	504 Computer in Management
MIS	505 Management of Information Technology
MIS	506 Advance Programming

### MKT MARKETING\*

MKT	502 Consumer Behavior
MKT	503 Marketing Research for Managers
MKT	504 Integrated Marketing Communication
MKT	505 International Marketing
MKT	506 Strategic Marketing
MKT	507 Services Marketing
MKT	508 Brand Management

### MSC MANAGEMENT SCIENCE

MSC	503 Decision Science
MSC	504 Statistical Analysis
MSC	505 Operations Research
MSC	507 Applied Management Science

### POM OPERATIONS MANAGEMENT

POM	502 Materials Management
POM	503 Production and Inventory Control
POM	504 Productivity Management
POM	505 Quality Management
POM	506 Project Management
POM	507 Supply Chain Management

### SCM SUPPLY CHAIN MANAGEMENT\*

SCM	501 Principles of Supply Chain Management
SCM	502 Physical Distribution & Logistics
SCM	503 Demand and Procurement Management
SCM	504 Execution and Control Operations
SCM	505 Sales and Operations Planning
SCM	506 IT Application in Supply Chain Management

## INTERNSHIP is mandatory – (Non-Credit)

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